



UPU CONFERENCE
ON POSTAL
REGULATION
2019

UPU remuneration
systems – new frontiers
for an old world?

PROGRAMME

Tuesday, 9 April 2019



Opening

14:00–14:15

Welcome

by Mr Kenan Bozgeyik, Chairman, Council of Administration (CA)

Opening remarks

by Mr Bishar A. Hussein, UPU Director General

Opening remarks

by Mr Haig Simonian, Moderator, freelance journalist

Session 1

14:15–15:30

Competition and universal access: balancing the scale

The first session will aim to address how the UPU can fulfil its mandate to ensure universal access to affordable international postal services in an increasingly competitive cross-border delivery market, focusing on the impacts that the various policy options for achieving this mandate may have on the UPU's remuneration systems. The discussion will explore the growing issues from various perspectives, including economic efficiency and political economy, along with socio-economic considerations.

Panellists:

Mr Ian Streule, Partner, Analysis Mason

Mr Walter Trezek, Ecommerce Europe; Chairman,
UPU Consultative Committee

Mr James Campbell, Consultant

Ms Gu Chunhui, Senior Policy Advisor, China State Post Bureau
Research Centre

Session 2

15:30–16:45

Market drivers in cross-border postal services: a tale of conflicting interests or synergies?

In recognition of the increasingly important role that the postal channel plays in facilitating international trade, particularly e-commerce, the second session will scrutinize the relation between the UPU's remuneration systems (and its underlying policy principles) and international trade flows. Among other things, it will explore how the apparent tensions and synergies of the policy principles governing the UPU's remuneration systems affect sustainable trade development, as well as the relevance of existing and future trade policy frameworks – such as those of the WTO and various free trade agreements – to the UPU's rules, including its remuneration systems.

Panellists:

Mr Brody Buhler, Global Managing Director, Post and Parcel
Industry Group, Accenture

Mr Alex Dieke, Directeur, Wissenschaftliches Institut für Infrastruktur
und Kommunikationsdienste GmbH

Dr Henrik Ballebye Okholm, Head, Competition and Dispute
Support Services, Copenhagen Economics

Mr Peter Dunn, Director of Client Services, Cullen International

Session 3

16:35–18:00

Remuneration governance: the way forward

Against the backdrop of the key conclusions of the first two sessions, the final session will provide a platform for an informed debate on where the UPU's remuneration systems currently stand, and where they need to get to in order to satisfy the needs of the UPU's multiple stakeholders. While taking stock of the current situation, this session is also intended to be forward-focused, enabling participants to present and debate ideas on how to (re)shape the UPU's remuneration systems.

Panellists: **Mr Jack Hamande**, Executive Board Member, Belgian Institute for Postal Services and Telecommunications
Mr Bernhard Bukovc, Manager, Postal Innovation Platform, Ecole polytechnique fédérale de Lausanne
Mr Marc Pontet, CEO, Asendia
Mr Nailton Alves de Oliveira, Inbound Manager, Brazilian Post

Closing remarks

18:00–1 :15

Conclusions by Moderator

by Mr Haig Simonian

Closing

18:15

Closing remarks

by Mr Pascal Clivaz, UPU Deputy Director General

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