

Jeff Kehlert
Candidate for
Executive Vice President

Dear Sister and Brother members of our union,
Jeff Kehlert, your Vice President in 2016. This election for Vice President is extremely important to your future as an APWU member and to your future as a postal worker.

As the new Vice President in 2016, I will represent and protect your rights against an all too often nasty, unfair and unreasonable postal service.

Local, state and national leaders in our union have committed their support to my campaign because they count on me to provide the best possible representation on all platforms – across the country. As Vice President, they will continue to depend upon me for effective and very valuable education, advocacy, negotiation and communication skills which correlate with both my strong influential presence throughout the country and effective and dynamic voice to lead in issues which affect your working lives every day.

Please visit my website: jeffkehlertvp2016.com and look at the nationwide support continuing to be received from members, shop stewards, officers – at all levels of the union – who have joined the Kehlert Vice Presidential journey in 2016!

A look at Jeff Kehlert – your next APWU Vice President:

Advocacy: I have been counsel for the union in over 1,000 arbitration hearings winning millions of dollars for the membership when the postal service withholds pay, denies benefits, unjustly disciplines and fires our sisters and brothers.

Negotiator: I am an expert union negotiator having strategically and successfully resolved thousands of grievances and labor-management contract negotiation issues. I have pioneered the negotiation of labor-management meeting Memorandums of Understanding which have protected employee rights, corrected serious safety violations, remedied hostile work environments and stopped supervisory abuses.

Legislative strategic results: I partnered with the Trenton Area Local leadership to help stop permanent closure of the Trenton processing plant after terrorists attacked the workers with anthrax in October 2001 – right after the 9-11 terror attacks. Our strategic plan with Congressional leaders was pivotal in not only keeping the plant open but in helping Trenton become a centerpiece of mail processing in the mid-Atlantic and northeast regions.

Educator: My authoring, writing and producing of the Strategy Books Series has set the bar for representation-driven educational materials in our union. The series – including the Defense versus Discipline Strategy Book – is the most widely used and respected educational materials library ever written by any representative in the history of the unions representing workers in the postal service.

You can view the complete list of my 21 Strategy Books and request the series on CD by visiting my website: jeffkehlertvp2016.com. These books are chockfull of resource materials and step by step strategic processes – for all crafts and all members, stewards and officers – that will empower you to confidently stand and go toe-to-toe with management across all platforms, including the grievance procedure, at labor-management meetings and in arbitration.

Along with authorship of the Strategy Books Series, I am the 32 year senior instructor at the Postal Labor Unions Summer School at West Virginia University's Institute for Labor Studies. I am also the longest serving instructor at the Stewards College sponsored by the

Washington State Postal Workers Union at Central Washington University and Evergreen State College.

I have taught thousands of APWU members, shop stewards and officers at these schools and at hundreds of seminars and educational assemblies and national, regional, state and local conferences and conventions.

Communicator and spokesperson: One example - among hundreds of public presentations – is the 2014 National Convention in Chicago, at which I gave a powerful speech ensuring the Chicago region would not lose an important representative National Business Agent.

I have served as chairman of the NJ State Postal Workers Convention for the past 6 years. To see me as an effective, energetic communicator in leadership, please view the 06/18/2016 APWU National Vice Presidential Debate at APWUNPC.com.

President Bill Burrus: In February 2016 I traveled to Maryland to meet with President Burrus and to discuss my decision to run for Vice President. Bill Burrus set an exacting standard for all Vice Presidents during his 21 years of distinction as our Vice President. I am very proud of what President Burrus had to say about me after our meeting: “It was my pleasure to meet with you and relive the past during your visit to the area. We discussed among many issues, your candidacy in the 2016 national election and as I informed you, while I did engage in the 2013 election because of the negotiated contract and its negative impact on postal employees, I do not intend to endorse candidates in any future elections. This refusal to make an endorsement does not alter the respect that I have had for you and your contributions to the union over a 30 year period. You have demonstrated a skill set of successful advocacy, effective negotiation outcomes and educational productions over a long and productive career. This drive and ability will serve the membership well”. Bill Burrus President Emeritus

Sisters and Brothers, this election is about you taking a serious look at the Vice Presidential candidates – and their provable records. Talk with your fellow members, shop stewards and officers. Ask: who has represented - through strategic negotiation and advocacy, education and communication - that will take the APWU into the future? Ask: who will be the strong, dynamic and serious spokesperson and leader as your Vice President? This election must not be about false claims, personal attacks or phantom past accomplishments. Those only serve as intentional diversions from the candidates provable records.

The record of representation driven leadership I have contributed and achieved as a National Officer – for the membership of our union for nearly 30 years – more than earns your trust that I am the proven leader who will do all in my power to protect your rights and your jobs. Visit jeffkehlertvp2016.com. Join the journey. Together we will ensure strong, effective and successful representation of you – the membership – comes from the new Vice President – Jeff Kehlert in 2016. Thank you – Jeff Kehlert